

First Quarter 2016 Results

17 May 2016

Disclaimer



By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

This presentation has been prepared by Eurobank.

The material that follows is a presentation of general background information about Eurobank and this information is provided solely for use at this presentation. This information is summarized and is not complete. This presentation is not intended to be relied upon as advice and does not form the basis for an informed investment decision. No representation or warranty, express or implied, is made concerning, and no reliance should be placed on, the accuracy, fairness or completeness of the information presented here. The opinions presented herein are based on general information gathered at the time of writing and are subject to change without notice. Neither Eurobank nor any of its affiliates, advisers or representatives or any of their respective affiliates, advisers or representatives, accepts any liability whatsoever for any loss or damage arising from any use of this document or its contents or otherwise arising in connection with this document.

The information presented or contained in this presentation is current as of the date hereof and is subject to change without notice and its accuracy is not guaranteed. Certain data in this presentation was obtained from various external data sources, and Eurobank has not verified such data with independent sources. Accordingly, Eurobank makes no representations as to the accuracy or completeness of that data, and such data involves risks and uncertainties and is subject to change based on various factors. Past performance is no guide to future performance and persons needing advice should consult an independent financial adviser.

This presentation contains statements about future events and expectations that are forward-looking within the meaning of the U.S. securities laws and certain other jurisdictions. Such estimates and forward-looking statements are based on current expectations and projections of future events and trends, which affect or may affect Eurobank. Words such as "believe," "anticipate," "plan," "expect," "forecast," "guideline," "should," "aim," "continue," "could," "guidance," "may," "potential," "will," as well as similar expressions and the negative of such expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying these statements. These forward-looking statements are subject to numerous risks and uncertainties and there are important factors that could cause actual results to differ materially from those in forward-looking statements, certain of which are beyond the control of Eurobank. No person has any responsibility to update or revise any forward-looking statement based on the occurrence of future events, the receipt of new information, or otherwise.

This document and its contents are confidential and contain proprietary and confidential information about Eurobank assets and operations. This presentation is strictly confidential and may not be disclosed to any other person. Reproduction of this document in whole or in part, or disclosure of its contents, without the prior consent of Eurobank is prohibited.

This information is provided to you solely for your information and may not be retransmitted, further distributed to any other person or published, in whole or in part, by any medium or in any form for any purpose.

This document is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution would be contrary to law or regulation. In particular this document and the information contained herein does not constitute or form part of, and should not be construed as, an offer or sale of securities and may not be disseminated, directly or indirectly, in the United States, except to persons that are "qualified institutional buyers" as such term is defined in Rule 144A under the United States Securities Act of 1933, as amended (the "Securities Act"), and outside the United States in compliance with Regulation S under the Securities Act. This presentation does not constitute or form part of and should not be construed as, an offer, or invitation, or solicitation or an offer, to subscribe for or purchase any securities in any jurisdiction or an inducement to enter into investment activity. Neither this presentation nor anything contained herein shall form the basis of any contract or commitment.

This presentation is not being distributed by, nor has it been approved for the purposes of Section 21 of the Financial Services and Markets Act 2000 (the "FSMA") by, a person authorised under the FSMA.

This presentation is being distributed to and is directed only at (i) persons who are outside the United Kingdom or (ii) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") (iii) persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, and (iv) persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "Relevant Persons"). Any investment activity to which this communication relates will only be available to and will only be engaged with, Relevant Persons. Any person who is not a Relevant Person should not act or rely on this document or any of its contents.

Each person is strongly advised to seek its own independent advice in relation to any investment, financial, legal, tax, accounting or regulatory issues. This presentation should not be construed as legal, tax, investment or other advice. Analyses and opinions contained herein may be based on assumptions that, if altered, can change the analyses or opinions expressed. Nothing contained herein shall constitute any representation or warranty as to future performance of any security, credit, currency, rate or other market or economic measure. Eurobank's past performance is not necessarily indicative of future results.

No reliance may be placed for any purpose whatsoever on the information contained in this presentation or any other material discussed verbally, or on its completeness, accuracy or fairness. This presentation does not constitute a recommendation with respect to any securities.

The Consolidated Interim Financial Statements for the three months ended 31 March 2016 will be published by 19 May 2016.

Table of contents



Highlights	3
1Q2016 results review	9
Asset Quality	17
International operations	24
Appendix I – Supplementary information	32
Appendix II – Macroeconomic update	37

1Q16 results¹



Highlights

- Tirst profitable quarter since 3Q11, at €60m
 - NII up 2.0% q-o-q, driven by lower funding cost
 - Commission income up 10.0% to €68m
 - Operating expenses I-f-I down 1.4% y-o-y
 - Core pre-provision income (PPI) I-f-I up 14.3% q-o-q at €198m
- 2 Profitable International operations
 - Net profit of €27m in 1Q16, from €14m in 4Q15
- 3 Asset Quality
 - Significant deceleration in 90dpd formation, down 82% q-o-q , at €42m
 - Cost of risk declines to 1.76%
 - NPL disposals in International operations
 - Strategic agreement for corporate NPE management in Greece
- 4 Liquidity and Capital
 - Deposits flat in Greece q-o-q, up by €382m at Group level q-o-q
 - Current Eurosystem funding further decreases to €22.8bn
 - Common Equity Tier 1 (CET1) ratio at 16.5%

Key financials

€m	1Q16	4Q15	Δ(%)
Net interest income	382.8	375.3	2.0
Commission income	67.8	61.7	10.0
Other Income	63.5	(7.5)	
Operating income	514.1	429.5	19.7
Operating expenses	(253.0)	(264.2) ²	(4.2)
Pre-provision income	261.1	165.3 ²	57.9
Loan loss provisions	(175.1)	(263.1) ²	(33.4)
Other impairments	(1.8)	(37.7)	(95.2)
Net Income before tax	84.2	(170.1)	
Held for Sale	9.2	(54.3)	
Non-recurring items	(8.4)	(23.4)	(64.1)
Net income after tax	60.2	(175.3)	

Ratios (%)	1Q16	4Q15
Net interest margin	2.15	2.09
Cost / income	49.2	61.5 ²
Cost of risk	1.76	2.64 ²
90dpd	34.8	35.2
90dpd coverage	64.3	64.8
CET1	16.5	17.0
Loans / Deposits	125.1	126.9

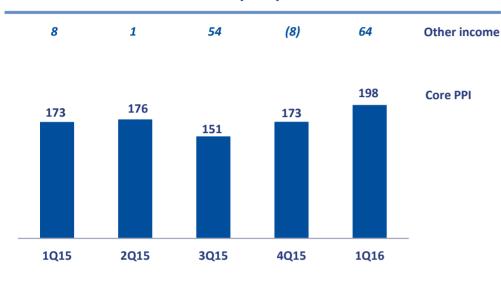
^{1.} Insurance business classified as held for sale in 4Q2015.

^{2.} I-f-I: like for like

Pre-provision income (PPI)¹



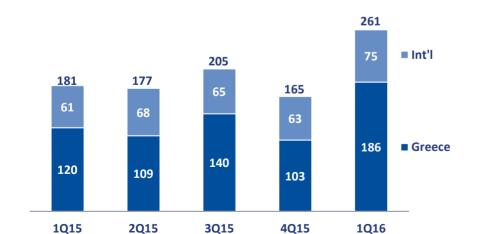
Core PPI and other income (€ m)



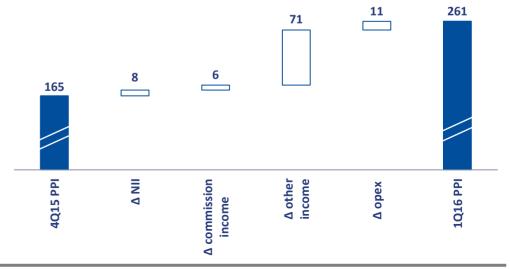
Highlights

- Core PPI I-f-I up 14.3% q-o-q at €198m
 - NII up 2.0% q-o-q, driven by lower funding cost
 - Commission income up 10.0% to €68m
 - Operating expenses I-f-I down 1.4% y-o-y
 - Other income €64m, mainly due to Alpha Bulgaria Bank transaction

PPI per region (€ m)



Δ PPI (€ m)



International Operations



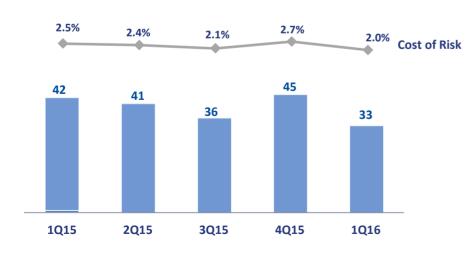
Net profit before one-offs (€ m)



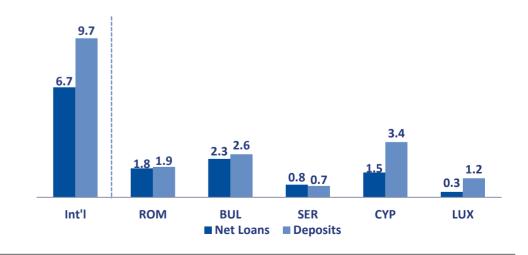
Highlights

- International operations profitable for fifth consecutive quarter
- Operating income up 9.3% at €140m
- Core PPI up 4.7% at €63m
- PPI up 18.8% at €75m
- Cost of risk at 2.0%

Loan loss provisions (€ m)



Net Loans and Deposits (€ bn)

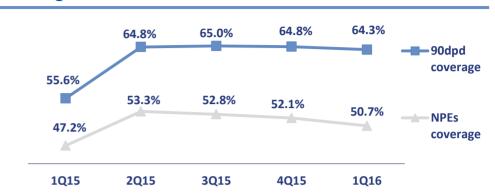


Asset quality

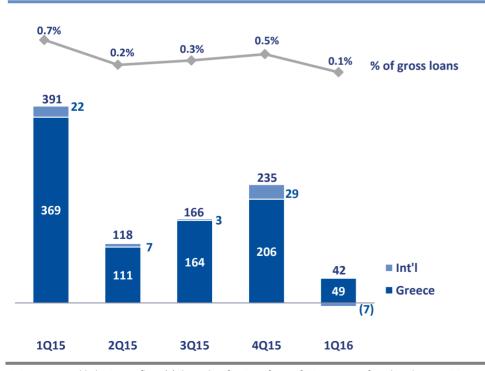


- Significant deceleration in 90dpd formation, down 82% q-o-q
- 90dpd ratio at 34.8%, NPE ratio at 44.2%
- Coverage ratios: 90dpd at 64.3%, NPEs at 50.7%
- Accelerated write-offs in 1Q16 of €350m
- Cost of risk declines to 1.76%
- NPL disposals in Bulgaria and Romania

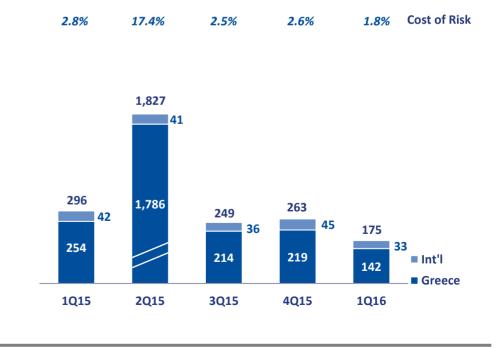
Coverage ratios



90dpd formation (€ m)



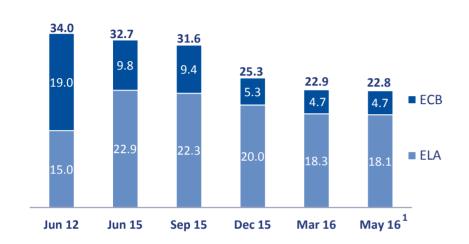
Loan loss provisions¹(€ m)



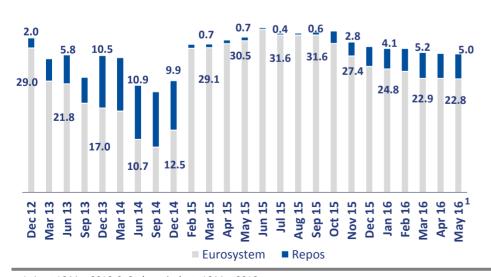
Funding and liquidity



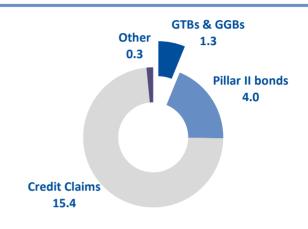
Eurosystem funding (€ bn)



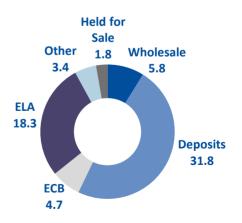
Interbank repos and eurosystem funding (€ bn)



ELA eligible collateral (€ bn)²



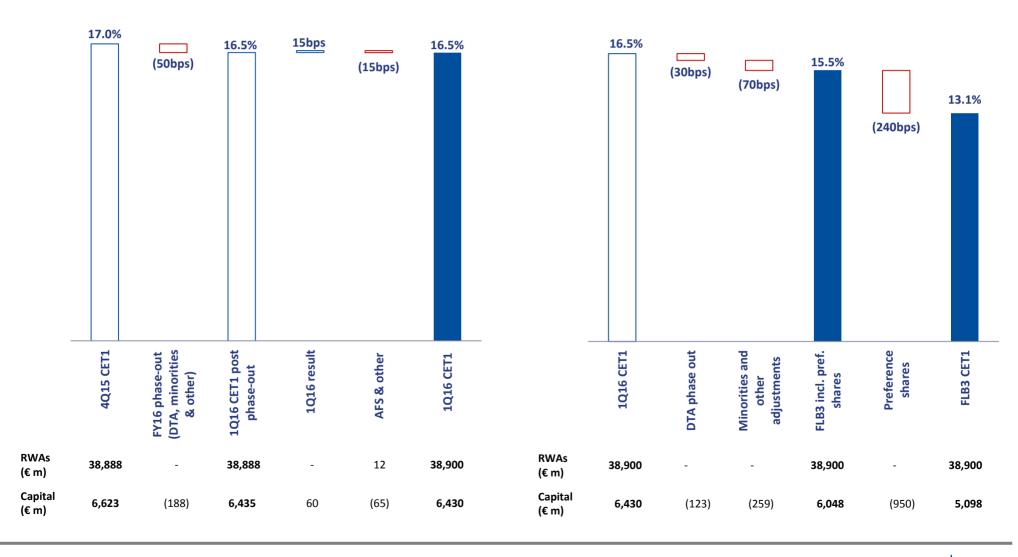
Liabilities breakdown (€ bn)





Phased-in CET1

Fully loaded Basel III CET1 (FLB3)

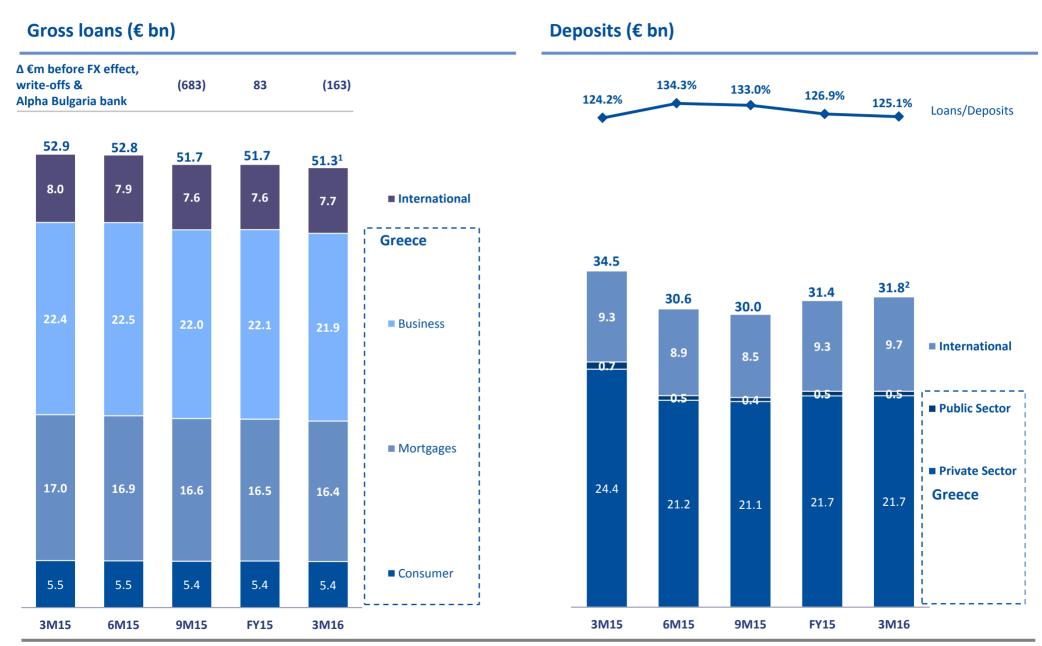




1Q 2016 results review

Loans and deposits



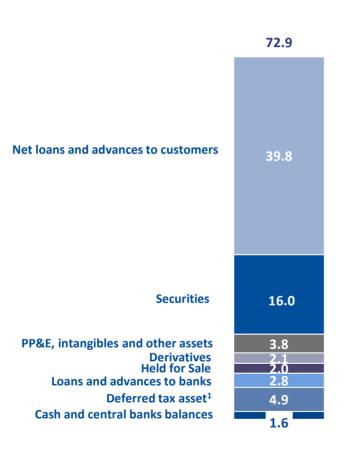


^{1.} Including €0.3bn gross loans of Alpha Bulgaria Bank. 2. Including €0.3bn deposits of Alpha Bulgaria Bank.

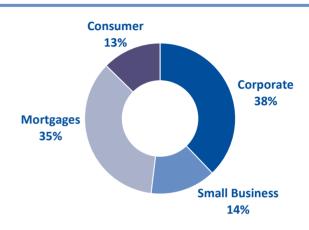
Assets



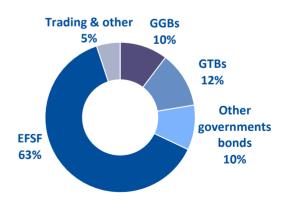
Total assets (€ bn)



Gross Loans



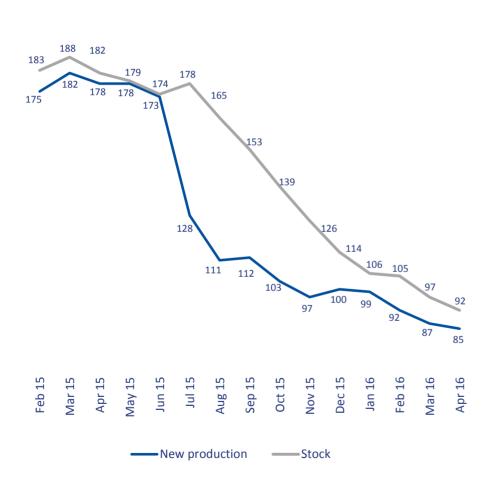
Securities



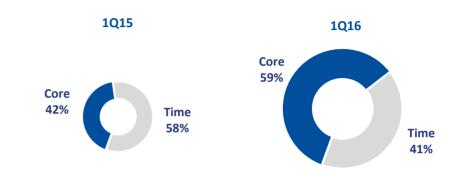
New time deposits spreads and client rates (Greece)



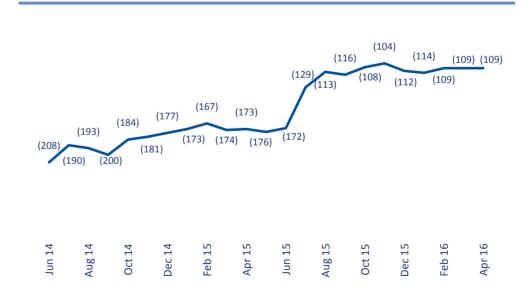
Time deposit client rates (bps)



Deposits mix



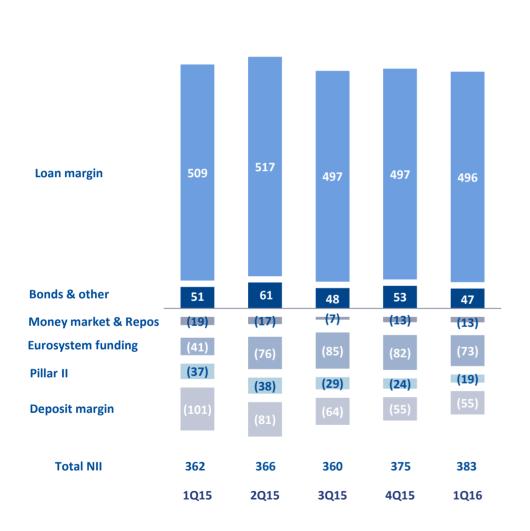
New time deposit spreads (bps)



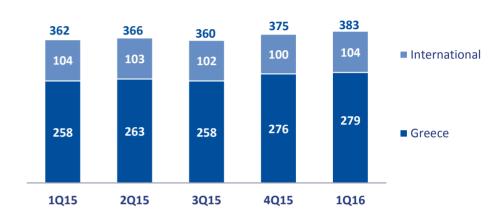
Net interest income



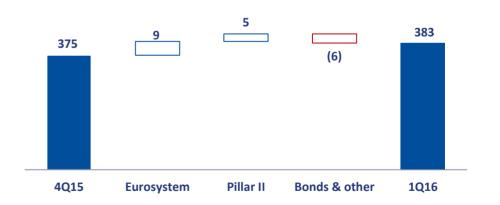
NII breakdown¹ (€ m)



NII per region (€ m)



NII evolution q-o-q (€ m)



Spreads & net interest margin



Lending spreads (Greece, bps)1



Retail lending spreads (Greece, bps)1



Deposit spreads (Greece, bps)



Net interest margin (bps)

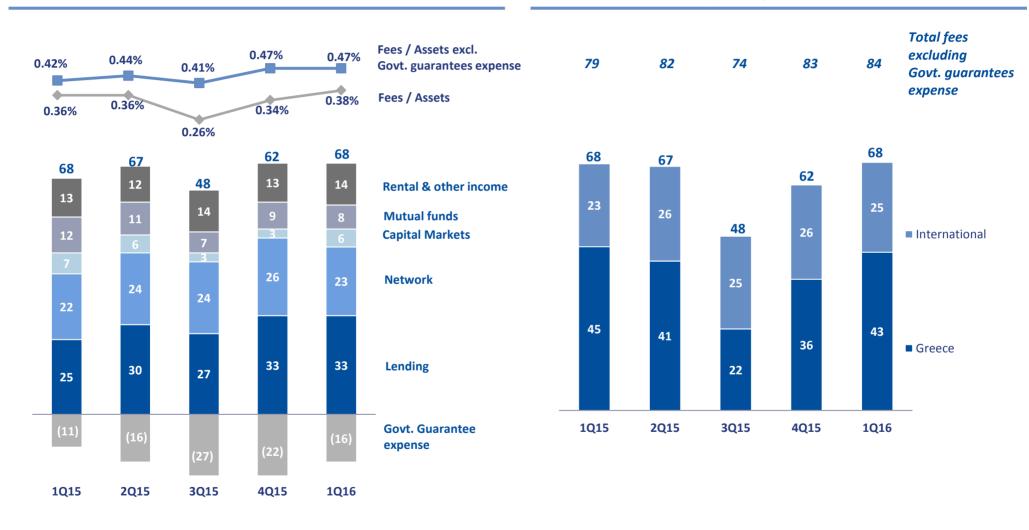
	1Q15	2Q15	3Q15	4Q15	1Q16
Greece	167	170	171	185	190
International	328	334	340	326	332
Group	194	198	199	209	215

1. On average net loans



Commission income breakdown (€ m)

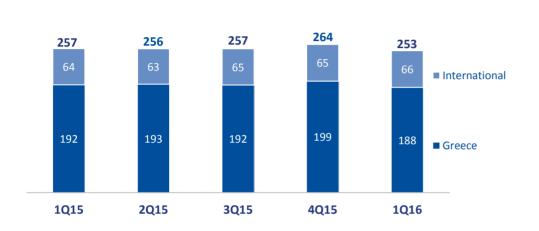
Commission income per region (€ m)



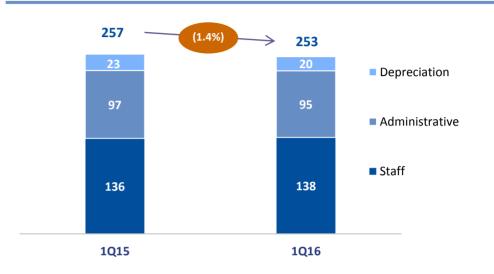
Operating expenses¹



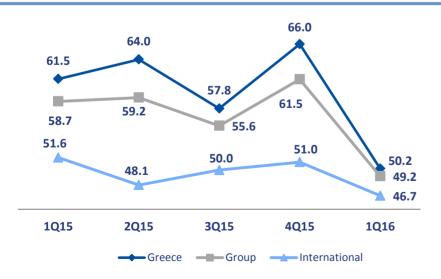
OpEx per region (€ m)



OpEx breakdown (€ m)



Cost-to-income ratio (%)



Headcount and network evolution (#)



^{1.} I-f-I to reflect: (a) the reclassification of part of NPL expenses from loan loss provisions to operating expenses (FY15:€28.8m - 1Q15: €6.5m, 2Q15: €7.6m, 3Q15: €7.0m, 4Q15: €7.7m), (b) €30m contribution to the new Single Resolution Fund (BRRD) booked in 4Q15 equally spread among the 2015 quarterly operating expenses and (c) excl. €12m one-off contribution to the resolution of a cooperative bank in 4Q15. 2. Including Alpha Bulgaria Bank.

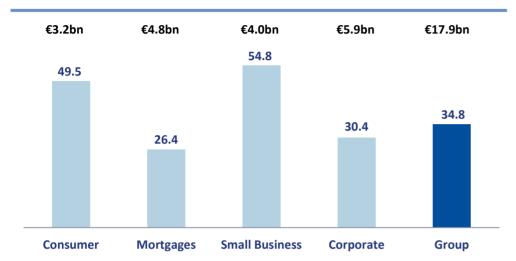


Asset Quality

Asset quality metrics - 90dpd loans



90dpd ratio per segment (%)



90dpd coverage per segment (%)



90dpd ratio per region (%)



90dpd coverage per region (%)

	1Q15	2Q15	3Q15	4Q15	1Q16
Greece	54.7	64.7	65.0	64.8	64.3
International	64.7	65.4	64.7	65.5	64.3
Group	55.6	64.8	65.0	64.8	64.3

90dpd formation per segment (Greece)



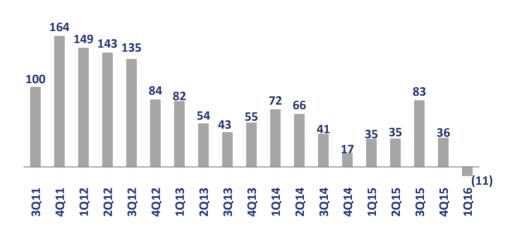
Mortgages (€ m)



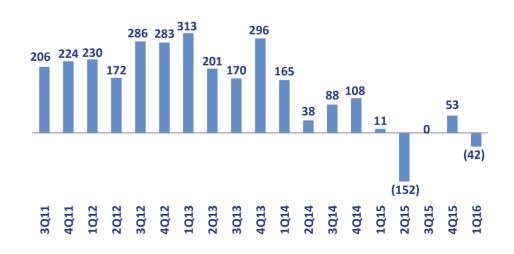
Small business (€ m)



Consumer (€ m)



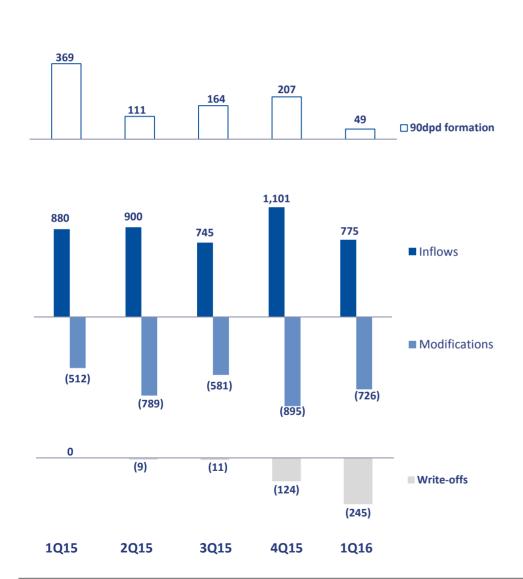
Corporate (€ m)



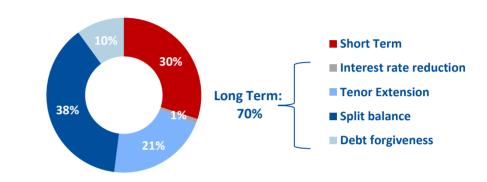
90dpd formation analysis (Greece)



90dpd formation (€ m)



Modifications breakdown



Reverse ratio (Modifications / Inflows)



Non Performing Exposures (EBA) metrics (Group)



NPEs (€ bn)



NPEs per region

	Total NPEs (€ bn)	NPEs ratio (%) ³	Provisions/ NPEs (%)	Provisions & collaterals / NPEs (%)
Consumer	3.4	62.6	76.8	81.8
Mortgages	5.9	36.2	34.9	111.8
Small Business	4.3	66.6	45.2	102.7
Corporate	7.1	46.0	55.4	100.2
Greece	20.7	47.5	50.9	101.6
International	2.0	25.6	49.3	99.7
Total	22.7	44.2	50.7	101.5

Corporate NPE management partnership in Greece



Eurobank and Alpha Bank partnered with KKR and EBRD for large Corporate NPEs turnaround

Key points

- KKR, through its specialised turnaround firm "Pillarstone Europe", will set up a Greek NPE Management Company ("ManCo"), (licensed by BoG)
- **EBRD** to be a minority shareholder (5%)
- ManCo will engage professional resources and fully leverage on Pillarstone's know-how under an Advisory Agreement
- Eurobank and Alpha will gradually contribute, at an equal ratio, an initial portfolio of up to €1.2bn (mostly common exposures) – Portfolio will be mutually agreed with ManCo/KKR
- Eurobank, Alpha and ManCo/KKR to agree a Restructuring Plan per each case prior to contributing
- KKR and EBRD will provide New Financing for liquidity or capital support – Eurobank and Alpha retain right to co-invest pari-passu
- ManCo will be responsible for **implementing** the Restructuring Plans
- ManCo will receive a mgmt. fee plus a share of Excess Recoveries achieved above baseline, to be pre-agreed with each Restructuring Plan
- Eurobank and Alpha will continue to consolidate and act as Servicers of their respective Assets and receive a servicing fee at market rates
- The platform is scalable: Other Greek Banks may join contributing their exposures (common or not)

Deal merits

- ✓ Long-term partnership with reputable International Investors (KKR and EBRD) to inject new money for the turnaround of Greek large corporates
- Capital neutral at inception, potential reduction of specific loan provisions
- ✓ Effective management through portfolio segregation from the Bank and Investors' proven track-record in turnaround management
- ✓ Fresh funding with alignment of interests between Banks and Investors
- ✓ Participants to share any potential upside
- Eurobank and Alpha retain servicing rights and fees, plus the option to co-invest



International NPL disposals Bulgaria Romania Total unsecured consumer NPL loans of gross book Unsecured consumer NPL loans of gross book **Perimeter** value of €72m value of €170m A consortium of investors including a supra-national **Buyer** EOS Group and regional servicer transaction completed on Jan.18th , 2016 parties reached agreement on all terms, signing in May 2016 status • Capital accretive transactions with positive P&L impacts De-risking balance sheet and reducing NPE ratio **Benefits** • Cost savings arising from external collection / servicing efforts and headcount optimization • Focus on core and performing relationships deploying liquidity to most profitable clients



International operations

International presence





Total Assets (€ bn)	1.2
Net Loans (€ bn)	0.8
Deposits (€ bn)	0.7
Branches (#)	80



Total Assets (€ bn)	3.2
Net Loans (€ bn)	2.3
Deposits (€ bn)	2.6
Branches (#)	225





Total Asse	ts (€ bn)	1.4
Net Loans	(€ bn)	0.3
Deposits (€ bn)	1.2



Total Assets (€ bn)	3.0
Net Loans (€ bn)	1.8
Deposits (€ bn)	1.9
Branches (#)	147

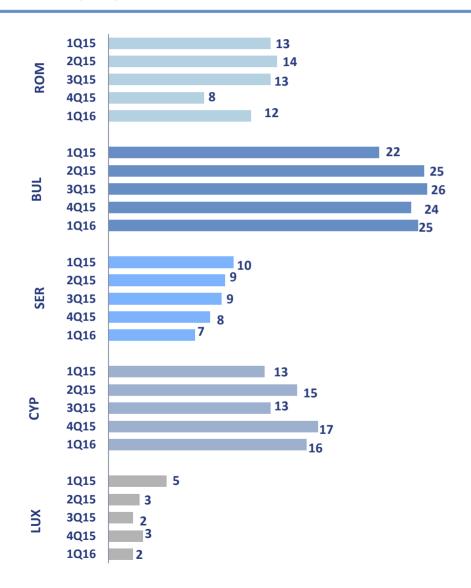


Total Assets (€ bn)	3.8
Net Loans (€ bn)	1.5
Deposits (€ bn)	3.4
Private Banking centers (#)	8

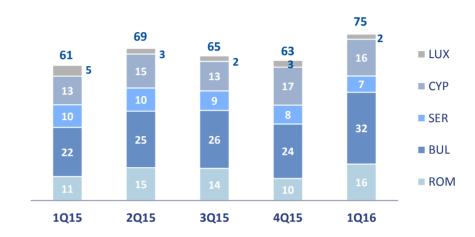
Income statement highlights



Core PPI (€ m)



Pre Provision Income (€ m)



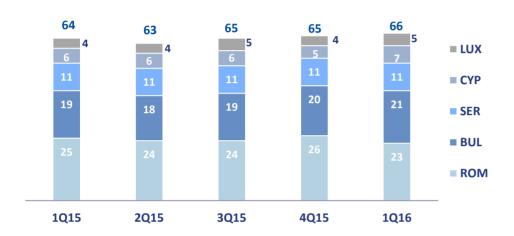
Net income before non-recurring charges (€ m)



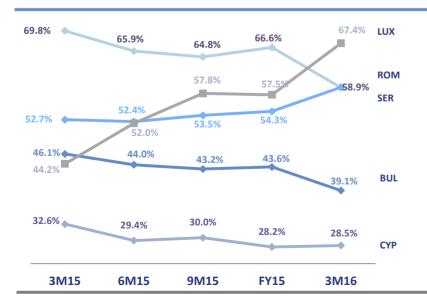
Operating expenses



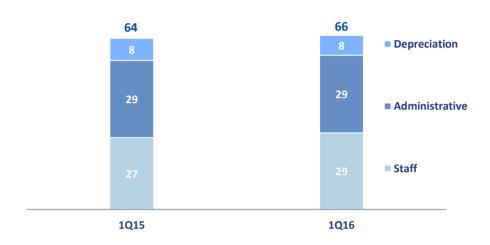
OpEx per Country (€ m)



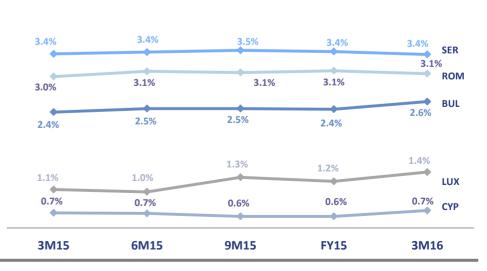
Cost-to-income ratio (%)



OpEx breakdown (€ m)



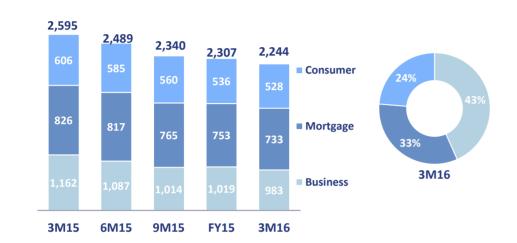
Cost-to-average assets (%)



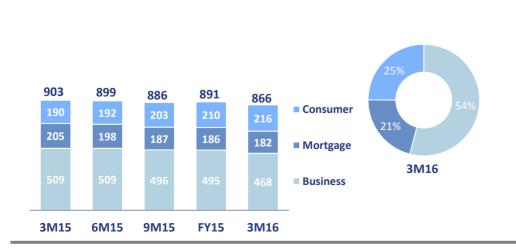
Gross Loans



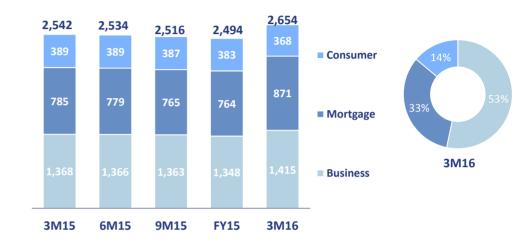
Romania (€ m)



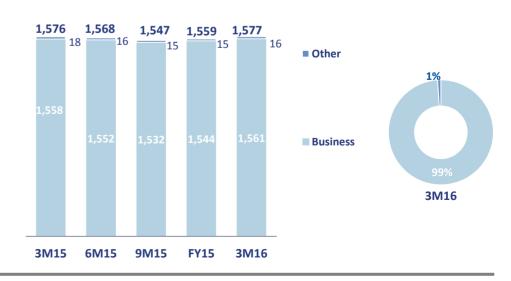
Serbia (€ m)



Bulgaria (€ m)



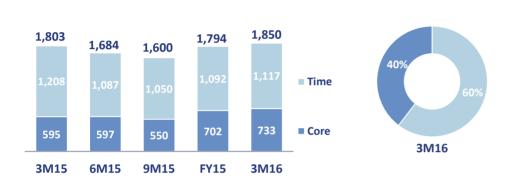
Cyprus (€ m)



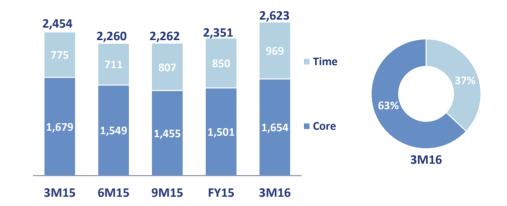
Deposits



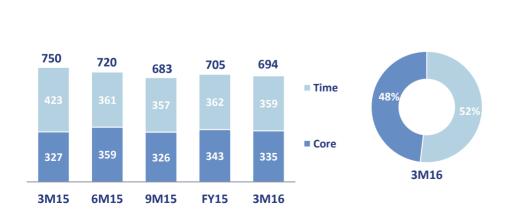
Romania (€ m)



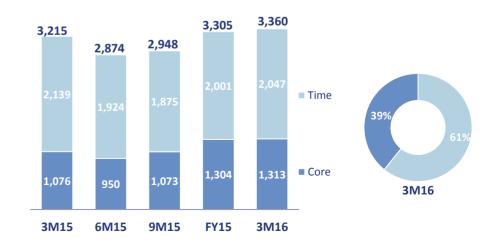
Bulgaria (€ m)



Serbia (€ m)



Cyprus (€ m)



Asset quality

2Q15

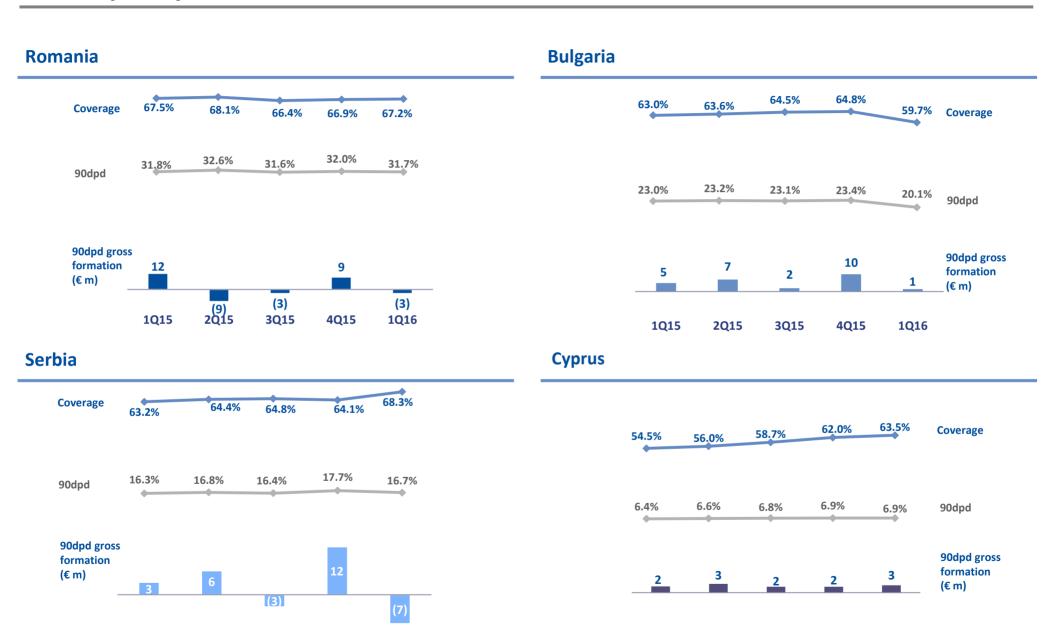
3Q15

4Q15

1Q16

1Q15





1Q15

2Q15

3Q15

4Q15

1Q16

Key figures – 1Q16



		Romania	Bulgaria	Serbia	Cyprus	Lux	Sum
	Assets	2,986	3,210	1,238	3,786	1,437	12,657
	Gross loans	2,244	2,654	865	1,577	326	7,667
Balance Sheet (€m)	Net loans	1,765	2,335	766	1,508	325	6,700
	90dpd Loans	712	535	145	109	2	1,502
	Deposits	1,850	2,624	695	3,360	1,155	9,683
	Operating Income	39.9	52.6	17.9	23.0	7.2	140.1
	Operating Expenses	(23.5)	(20.6)	(10.5)	(6.5)	1,437 326 325 2 1,155 7.2 (4.8) (0.0) 2.3 2.1 1	(65.9)
Income statement (€m)	Loan loss provisions	(10.4)	(14.7)	(4.8)	(3.0)	(0.0)	(32.9)
	Profit before tax & minorities	6.1	17.3	2.5	13.4	2.3	41.6
	Net Profit before one-offs	6.0	15.4	2.5	10.5	2.1	36.5
Branches (#)	Retail	147	225	80	-	1	453
(.,)	Business / Private banking centers	8	7	6	8	1	30
Headcount (#)		2,222	2,609	1,245	267	101	6,444

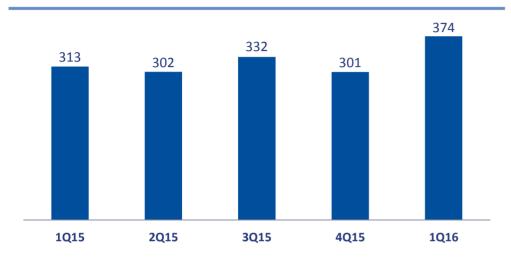


Appendix I – Supplementary information

Income statement highlights (Greece)



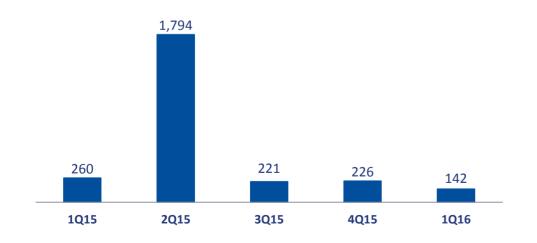




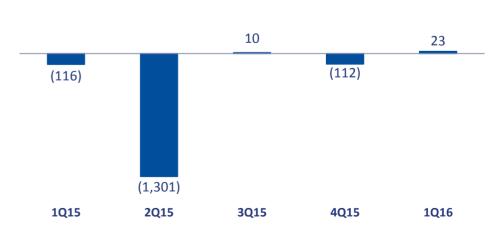
Operating expenses (€ m)



Provision charge (€ m)



Net profit before one-offs (€ m)



Summary performance



Balance sheet – key figures

€m	1Q16	4Q15
Gross customer loans	51,323	51,683
Provisions	(11,505)	(11,790)
Net customer loans	39,819	39,893
Customer deposits	31,828	31,446
Eurosystem funding	22,922	25,267
Shareholders' equity	7,109	7,132
Tangible book value	5,340	5,343
Tangible book value / share (€)	2.44	2.45
Risk Weighted Assets	38,900	38,888
Total Assets	72,939	73,553
Ratios (%)	1Q16	4Q15
CET1	16.5	17.0
Loans/Deposits	125.1	126.9
90dpd	34.8	35.2
90dpd coverage	64.3	64.8
Provisions / Gross loans	22.4	22.8
Headcount (#)	16,912	16,319
Branches and distribution network (#)	977	917

Income statement – key figures

€m	1Q16	4Q15
Net interest income	382.8	375.3
Commission income	67.8	61.7
Operating income	514.1	429.5
Operating expenses	(253.0)	(291.0)
Pre-provision income	261.1	138.5
Loan loss provisions	(175.1)	(270.8)
Other impairments	(1.8)	(37.7)
Net income before tax	84.2	(170.1)
Held for Sale	9.2	(54.3)
Non-recurring items	(8.4)	(23.4)
Net income after tax	60.2	(175.3)
Ratios (%)	1Q16	4Q15
Net interest margin	2.15	2.09
Fee income / assets	0.38	0.34
Cost / income	49.2	67.8
Cost of risk	1.76	2.71



Consolidated quarterly financials

Income Statement (€ m)	1Q16	4Q15	3Q15	2Q15	1Q15
Net Interest Income	382.8	375.3	359.9	365.9	361.8
Commission income	67.8	61.7	47.7	66.8	67.6
Other Income	63.5	(7.5)	53.6	0.6	8.1
Operating Income	514.1	429.5	461.2	433.2	437.5
Operating Expenses	(253.0)	(291.0)	(241.9)	(241.3)	(242.7)
Pre-Provision Income	261.1	138.5	219.3	191.9	194.7
Loan Loss Provisions	(175.1)	(270.8)	(256.3)	(1,835.0)	(302.6)
Other impairments	(1.8)	(37.7)	21.7	(48.5)	(22.8)
Profit before tax	84.2	(170.1)	(15.3)	(1,691.6)	(130.3)
Net Profit before non-recurring charges	59.3	(97.6)	29.5	(1,283.2)	(101.1)
Held for Sale	9.2	(54.3)	(25.2)	(33.6)	8.3
Non-recurring items	(8.4)	(23.4)	401.4	(0.5)	(1.6)
Net Profit	60.2	(175.3)	405.6	(1,317.3)	(94.4)
Balance sheet (€ m)	1Q16	4Q15	3Q15	2Q15	1Q15
Consumer Loans	6,486	6,565	6,572	6,620	6,680
Mortgages	18,172	18,249	18,348	18,727	18,827
Household Loans	24,659	24,814	24,920	25,347	25,506
Small Business Loans	7,217	7,246	7,261	7,377	7,374
Corporate Loans	19,407	19,584	19,470	20,025	19,956
Business Loans	26,624	26,829	26,731	27,402	27,330
Total Gross Loans	51,323	51,683	51,693	52,792	52,892
Total Deposits	31,828	31,446	30,037	30,583	34,518
Total Assets	72,938	73,553	73,755	74,544	77,513





Income Statement (€ m)	3M16	3M15	Δ у-о-у (%)
Net Interest Income	382.8	361.8	5.8
Commission income	67.8	67.6	0.4
Other Income	63.5	8.1	>100
Operating Income	514.1	437.5	17.5
Operating Expenses	(253.0)	(242.7)	4.3
Pre-Provision Income	261.1	194.7	34.1
Loan Loss Provisions	(175.1)	(302.6)	(42.1)
Other impairments	(1.8)	(22.8)	(92.1)
Profit before tax	84.2	(130.3)	
Net Profit before non-recurring items	59.3	(101.1)	
Held for Sale	9.2	8.3	11.4
Non-recurring items	(8.4)	(1.6)	
Net Profit	60.2	(94.4)	
Balance sheet (€ m)	3M16	3M15	Δ у-о-у (%)
Consumer Loans	6,486	6,680	(2.9)
Mortgages	18,172	18,827	(3.5)
Household Loans	24,659	25,506	(3.3)
Small Business Loans	7,217	7,374	(2.1)
Corporate Loans	19,407	19,956	(2.8)
Business Loans	26,624	27,330	(2.6)
Total Gross Loans	51,323	52,892	(3.0)
Total Deposits	31,828	34,518	(7.8)
Total Assets	72,938	77,513	(5.9)



Appendix II – Macroeconomic update

Short-term macroeconomic outlook improves

Strengthened prospects for successful completion of 1st program review



- Milder than anticipated recession in 2015; GDP drop mainly due to drawdown in inventories after imposition of CCs <u>Contributors</u>: private consumption (+0.2ppts); net exports (+1.1ppts); gross fixed capital formation (+0.1ppts); inventories (-1.6ppts)
- ☑ Real GDP expected to decline by -0.3% in 2016 and to expand by 2.7% next year (EC Spring 2016 forecasts) Contributors: positive contribution from net exports and gradual recovery of domestic demand
- ☑ Successful completion of 1st program review (expected by end of May) to open the door for:
 - Release of next ESM loan tranche (> €10bn) to service external debt and clear state arrears
 - Re-introduction of Greek collateral waiver (cheaper funding for Greek banks)
 - Further specification of debt relief modalities in three stages: short-, medium- and long-term
 - Inclusion in ECB's QE program (compression of risk premia)
 - Gradual relaxation /eventual removal of capital controls (improvement in depositor sentiment and return of deposits)
 - Acceleration of privatization program and strengthened framework for NPLs management
 - Tighter budgetary surveillance (contingency mechanism to automatically correct deviations from fiscal targets)
- Adequate program financing to cover government borrowing need until August 2018
- ✓ Debt relief to smooth out borrowing profile after 2020
- Sizeable funding committed to re-engineer medium-term growth from EU structural and investment funds as well as agricultural policies (> €35bn until 2020)

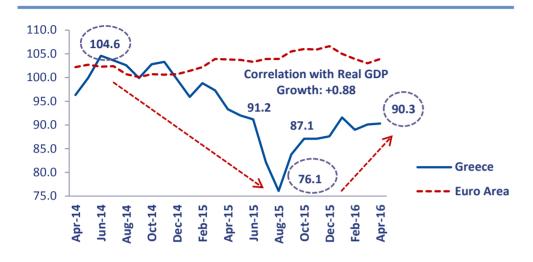
<u>Risks</u>: backpedaling on structural reforms agenda; regional geopolitical tensions; refugee crisis; major external shock (China, EM & commodity markets)

Domestic economic activity

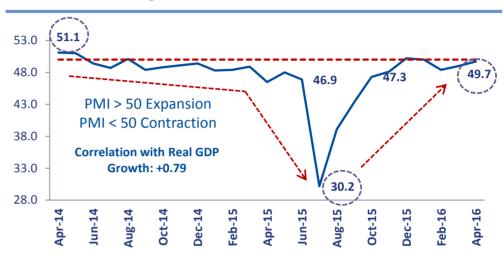
Gradual stabilization after last summer's turbulence



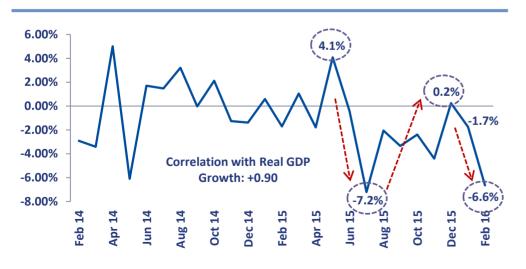
Economic sentiment



Purchases managers' index (PMI)



Retail sales volume (y-o-y %)



Industrial production (y-o-y %)

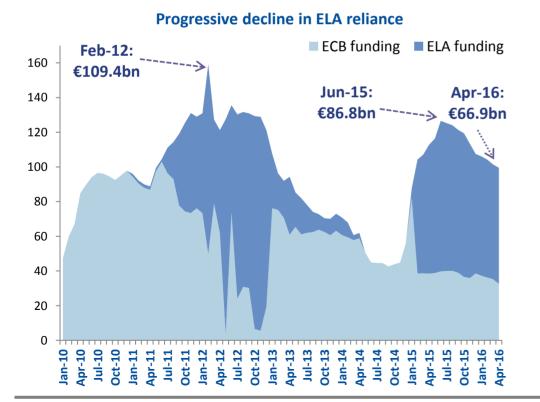


Domestic financial conditions

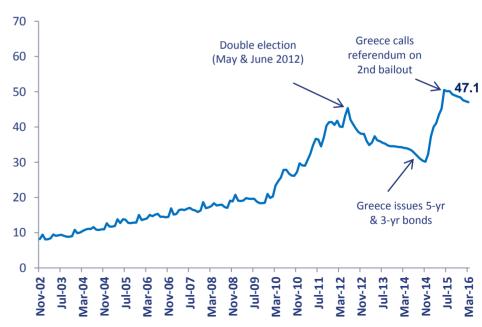
Notable improvement expected upon completion of 1st review



- ☑ Stabilization of macro environment, gradual relaxation of CCs to facilitate return of bank deposits
 - Deposit outflows by private-sector residents amounted to c. €42.5bn in Sept. 2014-Jun. 2015 (total outflows: c. €55bn)
 - Most of these outflows remained within the country (under the mattress)
 - Cash outside the Greek banking system now c. 27% of GDP (17.5% in September 2014) vs. 18% of GDP in the EA
 - >€20bn of excess liquidity is currently estimated to be "under the mattress"
- Reinstatement of sovereign debt waiver & inclusion in ECB's QE programme
 - €400-€500mn positive impact on Greek bank results in 2017 (BoG estimate)
- ✓ Strengthened framework for NPLs resolution
 - Positive impact on credit supply & expected improvement in Capital Adequacy Ratio, c.17% currently for the four systemic banks



Mo Monetary Aggregate (€ bn)



First program review

Final agreement expected at the May 24th Eurogroup



Prior actions

- Measures to secure savings/revenues of €5.4bn in 2016-2018
- Income tax reform (€1.8bn); approved by Parliament on May 8th
- Social security pension reform: (€ 1.8bn); approved by Parliament on May 8th
- Fiscal parametric measures: (€ 1.8bn); to be submitted for vote before May 24th
- NPLs resolution framework
- Establishment of the Privatisation and Investment Fund
- Contingency mechanism
- Automatically activated upon objective evidence that Greece fails to meet annual fiscal targets
- To include both expenditure and revenue measures

Debt relief

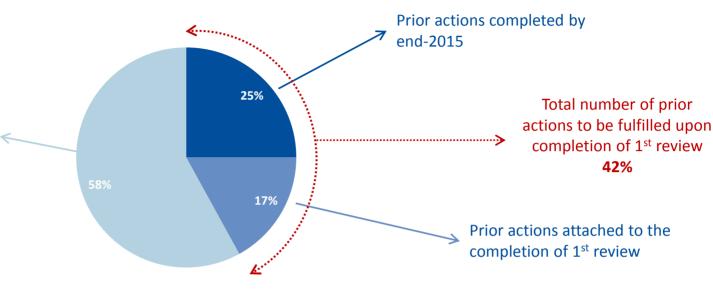
- Modalities to be worked out by EWG; possible agreement at the May 24th Eurogroup
- To be phased-in over three stages
- short-term: debt management optimization
- medium-term (no earlier than 2018): longer grace & payment periods, return of SMP & ANFA profits (€8.1bn)
- long-term: possible additional measures upon compliance with the primary surplus targets

Progress in implementing program deliverables





Remaining prior actions to be completed by the end of the current program



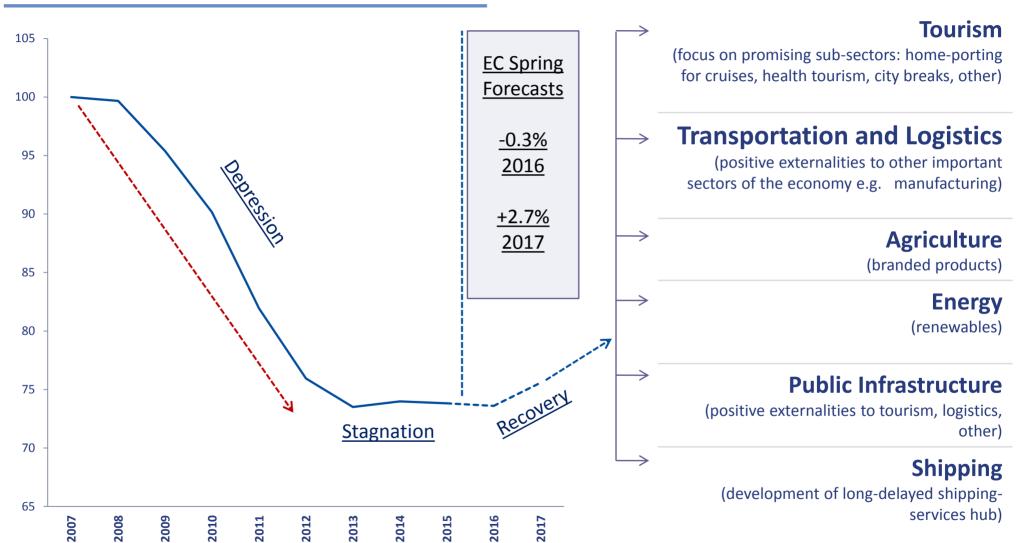
#Reforms Prior actions implemented by end-2015 (1) 25% Prior actions attached to the completion of 17% 1st program review (2) Total # of prior actions to be fulfilled upon 101 42% completion of 1st program review Remaining prior actions to be completed by 140 58% the end of the current program **Total Number of prior actions** 241 100%

- √2 42% of total number of prior actions attached to the current program will have been fulfilled upon completion of 1st review. These include some of the most important program milestones:
 - ✓ Social security pension reform
 - Establishment of new Privatization Fund
 - √ Completion of bank recapitalization
 - ✓ New NPLs management law
- Remaining reforms to be implemented by the end of the current program include, inter alia: completion of labor market reform, implementation of remaining product market reform (OECD toolkits I & II), rationalization of the payment process in the social security and health system and monitoring of fulfillment of operational targets for NPLs resolution

Medium-term growth drivers



Real GDP (Index 2007 = 100)



Greece outlook 2016

Macro indicators: realizations & forecasts



	2015, €bn (nominal)	2015 Real YoY%	2016 Real YoY%	2017 Real YoY%
GDP	176.0	-0.2	-0.3	2.7
Private Consumption	123.8	0.3	-0.4	1.8
Government Consumption	35.2	0.0	-0.5	-0.1
Gross Capital Formation	17.3	-13.1	-1.0	12.7
Gross Fixed Capital Formation	20.5	0.7	-0.9	11.6
Exports	53.0	-3.8	0.5	4.2
Imports	53.3	-6.9	-0.1	3.8
GDP Deflator (yoy%)		-0.6	-0.2	0.8
Unemployment Rate (%)		25.0	24.7	23.6
Private Sector Deposits (yoy%)		-23.0	6.3	7.5
Private Sector Credit (yoy%)		-3.6	-1.0	2.7





Dimitris Nikolos	+30 210 3704 754 E-mail: dnikolos@eurobank.gr
Yannis Chalaris	+30 210 3704 744 E-mail: <u>ychalaris@eurobank.gr</u>
Christos Stylios	+30 210 3704 745 E-mail: cstylios@eurobank.gr
E-mail:	investor_relations@eurobank.gr

Fax: +30 210 3704 774	Internet: www.eurobank.gr
Reuters: EURBr.AT	Bloomberg: EUROB GA